

III Semester B.H.M. Examination, April/May 2021 (2013-14 and Onwards) (Repeaters) HOTEL MANAGEMENT 3.5 : Front Office – II

Time: 3 Hours

Max. Marks: 100

Instructions: All Sections are compulsory.

Number the answers correctly.

Read instructions carefully before answering.

SECTION - A

Answer any eight sub-questions. Answer to each question not to exceed 3 sentences: (8×2=16)

- 1. a) What is upselling?
 - b) Explain and expand M.A.P.
 - c) Expand FRRO.
 - d) What is DNCO?
 - e) What is room status?
 - f) What is a message slip?
 - g) What is GDS?
 - h) What is retention charge?
 - i) What is baggage down time?
 - j) What is RNA?

SECTION - B

Answer any three questions. Each question carries 8 marks :

 $(3 \times 8 = 24)$

- Explain in detail the duties performed by receptionist.
- Why are forecasting and overbooking essential features of reservation process? Explain.



- 4. What are the different aids used in front office information section?
- 5. Explain the role of bell desk in the first phase of the guest cycle.
- 6. Write a note on pre-arrival activities of reception.

SECTION - C

Answer any four questions. Each question carries 15 marks:

 $(4 \times 15 = 60)$

- 7. Write a note on scanty baggage guest during check-in and check-out.
- 8. Discuss how guest's mail and messages are handled in hotels.
- 9. Explain about the various reservation problems that a hotel can face and how it will affect the hotel?
- 10. Explain in detail the procedure of handling of groups throughout the guest cycle.
- 11. Explain how registration is done in hotels in today's scenario.
- Explain how guest messages are received and delivered in hotels.